



Steel Dynamics Sales North America, Inc.
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February 12, 2018

PRICE ANNOUNCEMENT

Dear Valued Customer,

Steel Dynamics Structural and Rail Division is immediately increasing our published price on select wide flange products by \$2.00/cwt or \$40.00/ton.

All confirmed orders prior to this increase date will be price protected if shipped before March 10, 2018.

We endeavor to monitor the USA/Canadian marketplace and will strive to continue to provide the highest quality products at a competitive price.

If you have questions, require further information, or require clarification of any aspect of this announcement, please do not hesitate to contact your Steel Dynamics Sales North America Representative.

Thank you for your continued support.

Sincerely,

Robert King
Sales & Marketing Manager
Steel Dynamics Sales North America, Inc.